South Atlantic Bank

Annual Meeting of Shareholders
April 23, 2024

Forward Looking Statement



This presentation contains, among other things, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, without limitation, statements preceded by, followed by, or that include the words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," "projects," "outlook" or similar expressions, including statements related to the integration of Atlantic Bancshares. These statements are based upon the current beliefs and expectations of the company's management team and are subject to significant risks and uncertainties that are subject to change based on various factors (many of which are beyond the company's control). Although the company believes that the assumptions underlying the forward-looking statements are reasonable, any of the assumptions could prove to be inaccurate. Therefore, the company can give no assurance that the results contemplated in the forward-looking statements will be realized. The inclusion of this forward-looking information should not be construed as a representation by the company or any person that the future events, plans, or expectations contemplated by the company will be achieved. All subsequent written and oral forwardlooking statements attributable to the company or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above. The company does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statements are made, except as required by law.



Year-End 2023 Results

- Net income totaled \$10.0 million
- Total deposits increased 6.4% to \$1.3 billion
- Gross loans increased 18.1% to \$1.2 billion
- Total assets increased 15.1% to \$1.6 billion



Cash Dividend Paid

 The Company's first cash dividend of \$0.10 paid in February 2023



Market Share

- Pawleys Island office
 - #1 Market Share 26.9%
- Georgetown office
 - #2 Market Share 17.15%
- Murrells Inlet office
 - #2 Market Share 15.96%



New Technology

- Upgraded Digital Banking Platform
 - New look
 - Added features
 - Additional Security
- Online Account Opening
- Contactless Debit Cards





Key Management Positions Added

- ➤ Director of Risk Management
 - Melissa Downs-High
- ➤ Director of Digital and Treasury Services
 - Alex Clayton

Emerging Talent Program Established

 Associates trained across departments and branches to prepare for placement within key areas of the Bank





Calhoun Office relocation



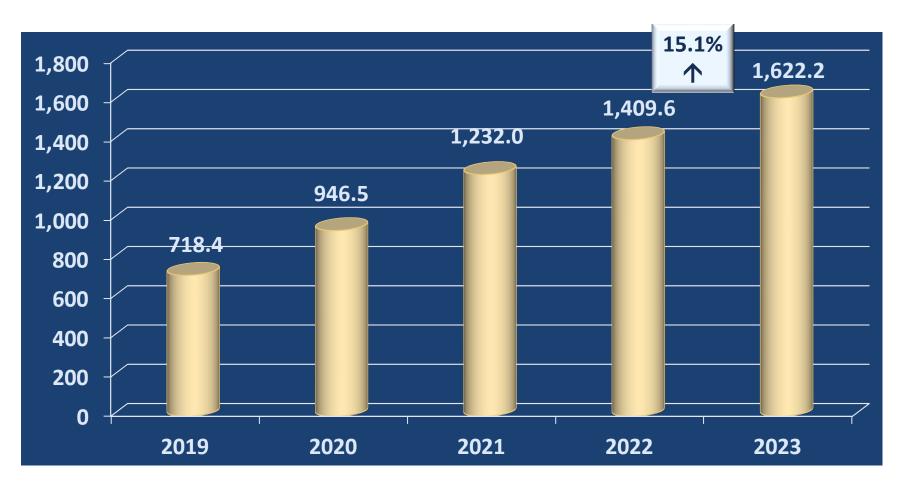
Beaufort Office under construction



Carnes Crossroads Office announced

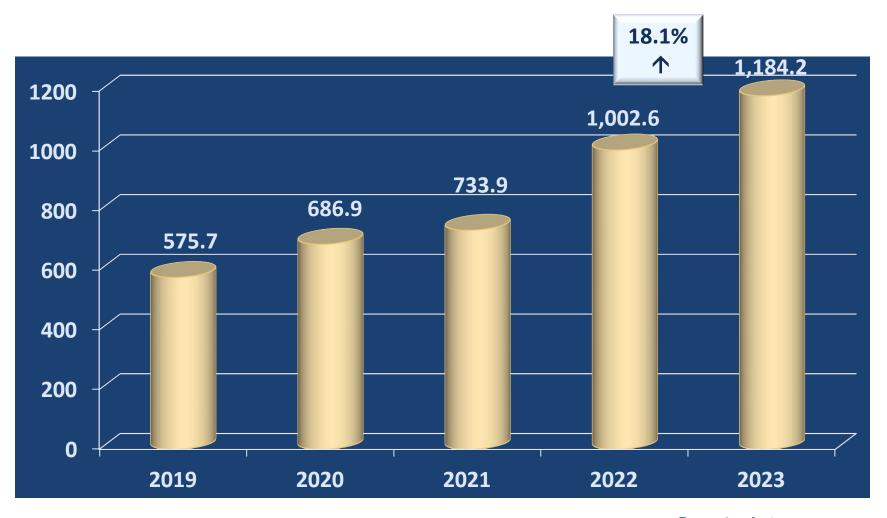
2023 Financials

Assets (years ending December 31, \$000,000)



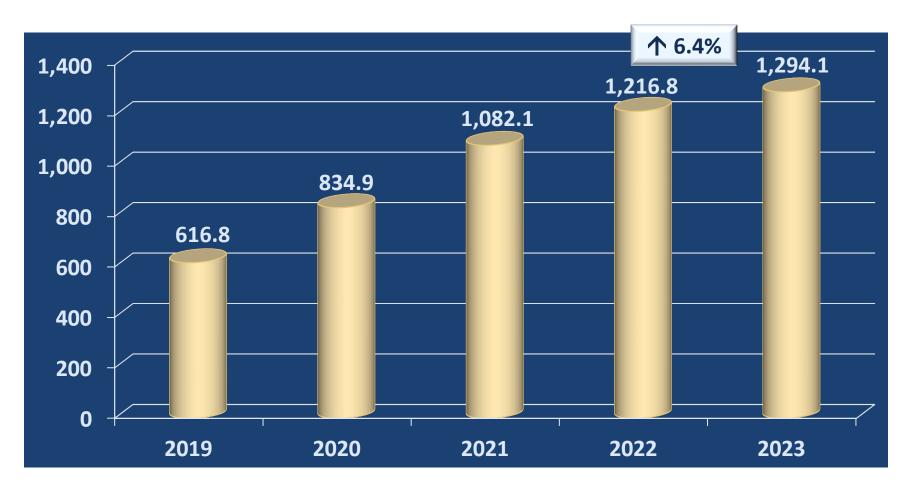


Loans (years ending as of December 31, \$000,000)



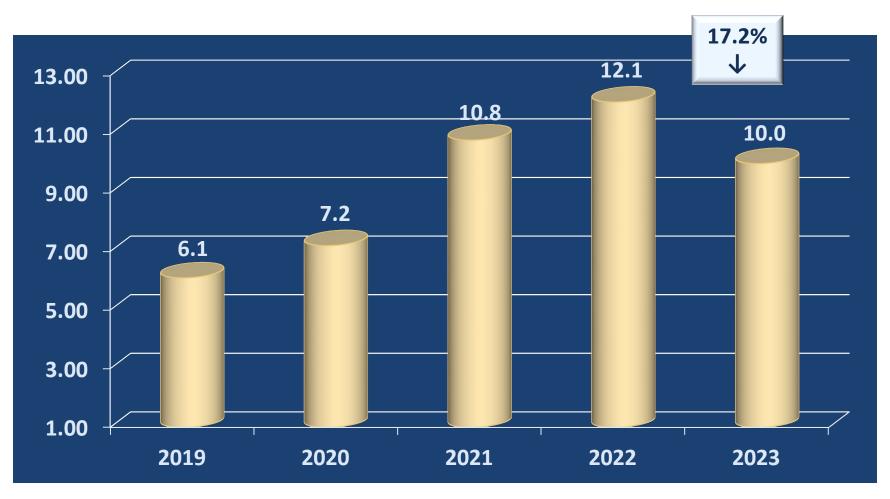


Deposits (years as of December 31, \$000,000)

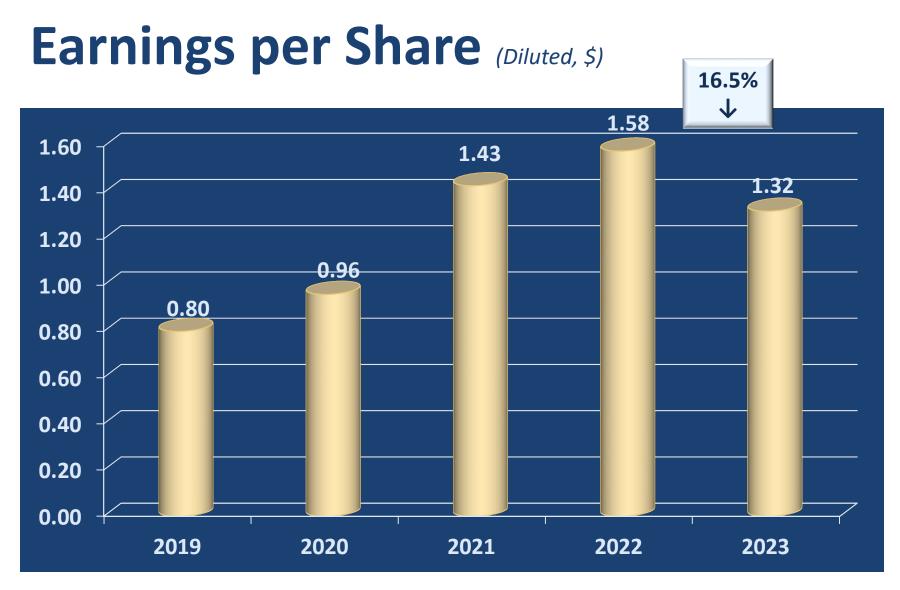




Net Income (years as of December 31, \$000,000)

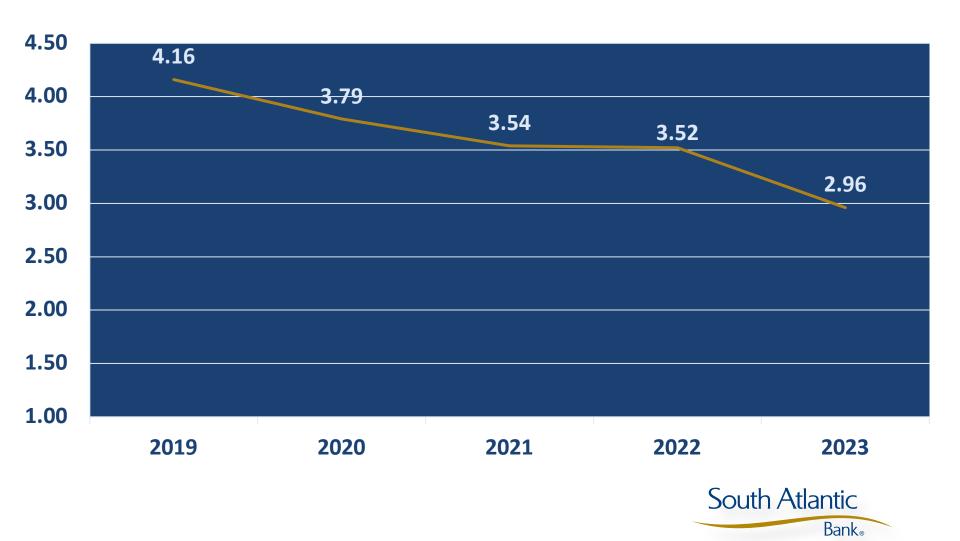








Net Interest Margin (years ending December 31, %)



Comparative Income Statement

(at December 31)

	<u>2023</u>	2022	<u>Change</u>
Total interest income	\$69,198,953	\$48,832,883	41.7%
Total interest expense	26,703,523	4,195,884	536.4%
Net interest income	<u>\$42,495,430</u>	<u>\$44,636,999</u>	(4.8%)
Provision for credit losses	755,000	1,950,000	(61.3%)
Total other income	4,938,336	4,938,708	(.01%)
Total other operating expense	33,929,603	32,542,027	4.3%
Income before taxes	12,749,163	15,083,680	(15.5%)
Income taxes	2,730,481	2,990,179	(8.7%)
Net income	<u>\$10,018,682</u>	<u>\$12,093,501</u>	(17.2%)



Questions about 2023?



Q1 Accomplishments



Second Consecutive Cash Dividend Paid

\$0.10 per share paid in February

Focus in 2024



Growth Strategy

- South Coast Expansion
 - Greater Charleston market
 - New Carnes Crossroads location
 - 13th branch opening
 Summer 2024



Focus in 2024



Commitment to our Communities

- Bank On certification
- Community development sponsorships
- Financial literacy outreach

Mission Statement



To serve, in a fair, balanced, and superior manner, the interest of shareholders, customers, employees, and the public through adherence to high standards of financial soundness, exemplary customer service, employee professionalism, business ethics, corporate citizenship, and profitability.

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